

BUYWORDS NEWSLETTER

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D. Kukarola, Editor



www.ganigp.org

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A letter from the President:

December will bring a close to my term as President of the Georgia Chapter. Through my multi-year term it has been a pleasure to serve with some of the most dedicated and knowledgeable public procurement professionals. It has been a tremendous opportunity to learn, to serve - this experience has enriched me personally and professionally.

I have been fortunate to work with the other officers, past presidents, committee chairpersons and committee members in organizing and accomplishing successful Chapter meetings, conferences, seminars, EXPOs and other chapter activities which further professional development. Through these activities one of our goals is being met - members are obtaining their certifications. The Expo has brought in more money in the past few years making it possible to give out more in grants, door prizes (including NIGP classes), and scholarships. We need to continue to increase our membership along with attendance at our Chapter functions.

Every accomplishment happened through the commitment and support of the Membership, so please accept my hearty thank you!

We have seen the implementation of a new website as well as so many other things but hold on! There is much more in store and much more to accomplish for this great chapter. I encourage each of you to "be committed and be involved" as this is truly how you gain the most benefit from any professional organization.

In closing, I would like to also express my heartfelt appreciation to my fellow Board Members for all of your support during my term as President.

Respectfully Submitted, Ara White



BE THERE OR BE SQUARE!

Take advantage of the session to be offered on Wednesday, October 3rd that will give you up-to-date, hot-off-the-presses suggestions on how best to present your application for the 2012 GANIGP Manager of the Year, Buyer of the Year, and Outstanding Service awards, as well as what to do – not to do – when applying for a Scholarship. Specific ideas and suggestions will be provide- which could help make or break your application. They say life is a risk – but don't take this. Come to the session and take the time to meet with the committee members so you can get the facts -- Gayle Porster, CPPB,

GANIGP 2012 Fall Conference

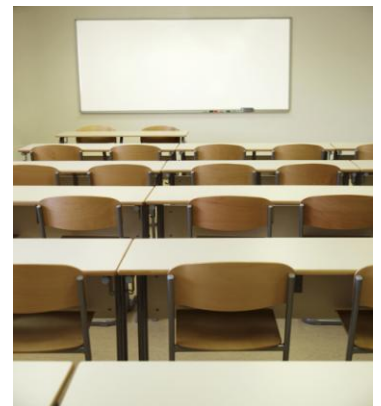
Free? Did I hear free? Well, yes you did!!!

If you have not registered for the 2012 Fall Conference scheduled for October 1st through 3rd in Marietta at the Hilton Atlanta/Marietta Hotel & Conference Center, don't delay. Visit our website at www.ganigp.org, click Login, and select the Conference and Events tab at the top of the page.

We have scheduled two full days of FREE workshops for chapter members. Additionally we are offering the NIGP class titled "Fundamentals of Leadership and Management" to be held Tuesday and Wednesday, October 2nd and 3rd. We have gathered instructors from the Attorney General's Office, DOAS, and County Government. You are sure to gather a wealth of information, while being afforded the opportunity to network with colleagues from across the state.

Classes being offered range from Providing Value to a Decentralized Fleet, Bid Rigging and Collusion, Applying for Chapter Awards, Scholarships, and Grants, and Information on the E-Verify, Title VI, and SAVE Programs. Don't miss this wonderful opportunity to meet with your chapter officers, committee chairs, committee members, and fellow chapter members.

Tammy John, CPPB
GANIGP Vice President
Conference, Program & Education Committee Member



HEAR YE! HEAR YE! HEAR YE!

Don't let a lack of moulah cause you to miss the upcoming October 2012 Conference and Chapter Business Meeting, or the quickly following December 2012 Chapter Business Meeting, Awards Ceremony, Elections and swearing in ceremony. There is p-l-e-n-t-y of grant money available that must be used before the end of this calendar year. It is definitely a "use it or lose it" situation. And remember that you must attend Chapter Business Meetings to qualify for grants, scholarship, and any chapter awards both in 2012 and in 2013. So don't miss out on this opportunity to meet and greet, learn some new "stuff", eat wonderful food, get an update on all chapter comin's and goin's and work on credits for next year.

GA Governmental Purchasing Conference & Products Expo

The 2013 GA Governmental Purchasing Conference and Products Show is scheduled for March 26-27, 2013 at the Georgia International Convention Center in College Park, GA 30337

GGPCPE will hold its 3rd annual Reverse Trade show which has proven to be an integral part of the success of the purchasing conference and trade show.

Attending the 2013 GGPCPE Exposition exposes you to every level of procurement in Georgia Government, State, City, County, Municipality, Universities, Colleges, and Schools K-12. The number is staggering considering the State and all there sub agencies, 159 Counties, 772 Cities, 85 Universities and Colleges and 159 K-12 School districts. This equates 1200 Government Procurement Offices. Where else can you touch base with this vast potential market in 2 days at one location?

The Reverse Trade Show will run March 26, 2013 and will provide an opportunity to meet directly with Purchasing Officials from various agencies and ask questions. The Exposition will run from 3:00 pm - 6:00 pm on March 26 & 9:00 am - 3:00 pm March 27 with ribbon cutting ceremony to be held prior to the show's opening on the 27th. Dinner and Entertainment the evening of March 26th beginning at 6:30pm.

The GGPCPE provides a unique opportunity for vendors to meet face to face with key decision makers in Government. This is the right event for companies wanting to do business with Governmental Agencies in Georgia, so please mark your calendar to attend both the Reverse Trade Show and the Expo at GICC March 26-27, 2013.

I would like to personally thank the following GGPCPE 2013 Committee Chairs for taking the time to volunteer for this undertaking of providing financial support to GANIGP for scholarships, awards, and grants to the GANIGP membership.

Reverse Trade Show Committee Chair-**Cathryn Horner**

Attendee Recruitment & Registration –**Nancy Lam**

Webmaster/Exhibitor Recruitment & Registration Committee Chair-**Everett Gray**

Expo Treasurer- **Lisa Mehalko**

Secretary-**Debra Brewer**

Education Committee Chair- **Justina Mann**

Public Relations Committee Chair-**Nancy Harrison**

Food and Entertainment Committee Chair-**Susan Clarke**

Facilities Committee Chair-**Scott Jillson**

Exhibitor Committee Chair-**Tim Moore** We look forward to seeing you at the show.

Donna Kindon, CPPO, CPPB, GCPA, 2013 GGPCPE Exposition Chair



Check the website, www.ganigp.org, to get details as they become available.

NIGP FORUM – SEATTLE 2012

Wow! What an experience – it was wonderful to be able to go to the Forum, the classes and opportunities presented were outstanding and at times difficult to choose from! One I attended was about promoting a Chapter, and am presenting that information to the Board and to the Chapter Members at the October 2012 meeting so hope to see you there!

So I went to plenary sessions that awoke my spirit about what we do and how we do it. Sessions about evaluating co operatives, systems, risks, ethics, and the list goes on. So now I am better prepared and revved up (!) to attend to business at hand.

Forsyth County has embarked on one of our largest projects \$100 million on a new Courthouse and Jail expansion – and I'm ready for it!

So probably too many exclamation points (!) but I'm excited, charged up, and ready to go!!

And the reason I was able to attend was because of the Chapter. Was awarded the Outstanding Service Award, so Thank you GANIGP!

Donna Kukarola
GANIGP Public Relations Chair
Forsyth County Procurement Director

Want to contribute to the *BuyWords*? Just sent your submission to my attention by December 10, 2012. Am calling for articles on accomplishments/kudos you would like to share about yourself or your colleagues.

Donna Kukarola (dwkuk@bellsouth.net – in Subject line please put in: December BuyWords)

Promote Membership!

