

BUYWORDS NEWSLETTER

Volume 01, Issue 01/2012

04/24/12

D. Kukarola, Editor



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Hello All:

I want to take a moment of your time and thank you for electing me as your Secretary for the Georgia Chapter of NIGP. There is a lot happening within the Chapter and together we can do great things! I look forward to seeing you all and working with everyone on their needs and challenges.

**Doreen Eidmann
Secretary 2012**

MEMBERSHIP CORNER

2012 Membership Applications

New Members - 44
Retired Members - 8
Renewal Members - 169
TOTAL MEMBERSHIP - 221

Debra Brewer
Membership Chair



2012 GA Governmental Purchasing Conference and Products Exposition Chair

The 25th anniversary of the 2012 GGPCPE was a success thanks to all of the hardworking volunteers, governmental attendees, and most importantly the exhibitors that come every year to support GANIGP.

Costs are going up as everyone knows. GGPCPE has a \$15,000 seed fund from GANIGP which is mainly used to reserve the facilities for the Expo for the following year.

As you can see below, the GICC for the 2012 GGPCPE rental was \$14,800.

This amount will go up next year as GICC has held their pricing for GANIGP for the past five years.

Expenses for the 2012 GGPCPE were:

The band was \$3000

165 vendors-Actually 166-Human Scale has not paid, so \$850 is still due to 2012 GGPCPE

Facilities- \$14,800

Food-\$38064.18

Freemans-\$17657

Printing \$5800

Money collected-Approximately \$169980

Planned dates for 2013 GGPCPE is March 19-20, 2013

There will be a 10% increase (\$1,462) in rental from 2012.

Total Rental \$16,236.00

Discount: (\$157.00)

GGPCPE's Rate will be: \$16,079.00

All that is said to remind everyone how much goes into making this show a success. Without GANIGP Chapter member volunteers the success will be challenging. Please volunteer next year with the new Chair of the GGPCPE and make your time count as enhancing the success of the chapter.

I want to thank everyone for their support while chairing the 25th Anniversary of the GGPCPE; it has been a pleasure working and helping the Chapter build their financial war chest to provide awards, scholarships and grants to all applying and deserving members.

Very Respectfully,

Donna

Donna Kindon, CPPO, CPPB, GCPA
Procurement Services Officer II
Technical College System of Georgia
dkindon@tcsge.edu



Lessons learned from Procurement when Applying for a Scholarship or Award

Why do we eliminate a bidder from consideration when awarding a contract? Well, often because that bidder is deemed to be non-responsive or non-responsible, right? What we mean by that is the bidder failed to provide what was requested in the solicitation or what was provided was insufficient or the bidder did not offer us documentation of what they were stating. Well, that is true for those members who decide to apply for annual scholarships and/or awards. They are eliminated from consideration not because they don't have the credentials requested---but because they don't provide the documentation showing they have these credentials. When applying for a GANIGP scholarship or award, it is not enough to state you attended a conference or a meeting or a training session, you need to be able to *show* you attended. We will have a short session at the upcoming Spring Conference that will offer tips to assist you---some do's and don'ts. But, if you have not already been doing so, start gathering together all you can that could possibly serve as supporting documentation---or evidence---of participation. Even if you think you won't be applying for any of our scholarships or awards, you don't know for a fact you won't want to do so. And when you do, think like a Procurement Agent---would you accept that as documentation from a bidder?

Gayle Porster, CPPB
Chair Awards, Scholarships and Grants Committee



MAY BUSINESS MEETING & CLASS OPPORTUNITITES

May 14, 2012 Noon – Business Meeting with lunch for All GANIGP
Members – please register at www.ganigp.org

To see class offerings (some free seminars!!) visit www.ganigp.org

Hope to see you there!!



Reflections on a Rewarding Volunteer Experience

By: Anna Kershaw, CPPB

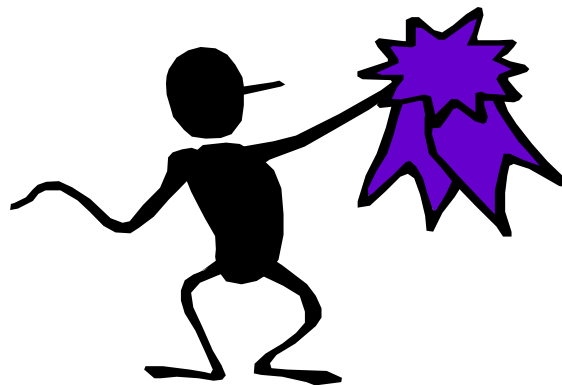
In the near future members of NIGP and their state chapters will be receiving a “Job Analysis Survey” that will ask them to provide feedback to the Universal Public Procurement Certification Council, the UPPCC. I recently had the honor of participating as a volunteer on the task force that edited the previous survey. I am writing today to remind you that volunteer activities such as this do exist in our industry and to outline the reasons why it is important that when you receive the survey that you take the time to respond to it.

When I sat for the CPPB exam last October it was evident to me that the UPPCC puts a lot of time and effort into creating it. I decided to check their website to see if they advertised the need for any volunteers. This simple step, which any of you reading this article may consider taking, opened up an exciting door for me to participate in the review of the current Domains and the Tasks and Knowledge statements that contribute to the UPPCC study curriculum. The objective was to review the existing information and provide feedback as to how relevant the material still is today.

As we all know, government ordinances are dynamic and our profession must be able to meet the changing requirements of transparency and fairness. The upcoming Job Analysis Survey will help the UPPCC identify the latest responsibilities related to our jobs.

This volunteer experience was especially rewarding because of the challenges related to analyzing the detail of what we do and how our roles have changed. It became evident as each statement was “broken down” that even the semantics/terminology we used in the past may no longer adequately define how our jobs have evolved. The feedback that you too will have a chance to provide when you take the survey will be invaluable to assist the creators of the Domains, and ultimately the test questions. It will help them evaluate the necessary knowledge, skills and abilities necessary to measure a desired level of competency necessary for the CPPB and CPPO certifications.

Perhaps after reading this, when you receive the “Job Analysis Survey” from UPPCC you will drop what you are working on and reply to it with a new sense of urgency. Also, the UPPCC wanted me to remind you that that everyone who completes the “Job Analysis Survey” will be entered into a drawing for a **free iPad** and where applicable will earn one (1) point toward re-certification of their CPPO and/or CPPB as well!





Going to Forum?? Please plan on submitting an article that describes your experience upon your return –

Received a Grant/Scholarship? How did it help your professional growth? Share your experience so others may be inspired?

Have you done something great for your agency? Personaly? Share!! We are here to support and applaud you –

Send all your articles/info to dwkuk@bellsouth.net, in subject line please put: Next Buywords Please!!

Promote Membership!