

# BUYWORDS NEWSLETTER

Volume 02, Issue 04/2011

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D. Kukarola, Editor



[www.ganigp.org](http://www.ganigp.org)

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## Contents:

NIGP Spring Conference	Page 2
Purchasing / Procurement?	Page 2
Historian	Page 3
Expo Thanks	Page 3
Website Reminder	Page 4

## March 2011 Purchasing Month at the Capitol



**Bottom Row left to right:** Tim Gibney (DOAS Assistant Commissioner/Purchasing), Nancy Lam (GANIGP Education Chair), Sid Johnson (DOAS Commissioner), Governor Nathan Deal, Ara White (GANIGP President), Tammy John (GANIGP Vice President), Linda Jones (GPAG Vice President), Sherrie Southern (DOAS COO)**Second Row left to right:** Donna Kukarola (GANIGP Public Relations Chair), Debra Blount (DOAS Group Category Manager), Gina Tiedemann (DOAS Assistant Commissioner/Operations), Deirdre Johnson (GANIGP Treasurer), Sabrina Watts (GANIGP Secretary)**Third Row left to right:** Hugh Farley (DOAS Customer Satisfaction Officer), Dorna Scott (DOAS Purchasing & Procurement Specialist), Paul Kurtz (DOAS Statewide Card Program Manager), Gayle Porster (GANIGP Awards Committee Chair/DOAS Purchasing & Procurement Specialist), Rhonda Bollen (GANIGP Past President)**Top Row left to right:** Darryl Mitchell (DOAS Group Category Manager), Clarence Ingram (DOAS Group Category Manager), Jeffrey Rolsten (DOAS Group Category Manager), Kelly Loll (DOAS Director/Knowledge Center), Gary Thompson (GPAG Awards Committee Chair), Greg Goins (GPAG Member at Large)

## ARE YOU REGISTERED???

May 22-25 is the Georgia Chapter NIGP Spring Conference – again, are you registered?

The Chapter is all about furthering professional development and this is one way we do it, by working with National NIGP to bring you opportunities close to home.

King and Prince Resort  
St Simons Island, GA 31522

Legal Aspects of Public Procurement  
May 23-25, 2011

Contract Administration  
May 23-25, 2011

Risk Management in Construction  
Contracts  
May 23-24, 2011

Protests and Disputes: What's a  
Buyer to do?  
May 25, 2011

Request for Proposal  
May 23-24, 2011  
(This is FREE!!!)

Hotel: King & Prince – until April  
28<sup>th</sup>, discounted rates, mention  
NIGP to receive.

Continental Breakfast and Breaks in  
Hampton House provided by the  
Georgia Chapter.

Visit: [www.ganigp.org](http://www.ganigp.org) for more  
details.

Questions Contact:  
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Okay,

It's getting warm  
in Georgia and we  
are talking about  
the spring  
conference in May

BUT! It's not too  
early to start  
thinking about the  
fall conference –  
especially if you  
are unable to  
attend in May so  
check out our  
website  
[www.ganigp.org](http://www.ganigp.org)

To keep updated

about the

October

Conference!!

(perhaps back in  
Kennesaw!!)

Have you applied  
for a grant today?

[www.ganigp.org](http://www.ganigp.org)

## Is it Purchasing or Procurement?

### Does it Matter?

Some say no, some say yes. I'm one of the yeses. Procurement in the U.S. translates into the full package:

- work with departments to get specifications, needs, time line,
- Determine procurement methodology, bid, RFP, quote, etc.
- Issue solicitation, is it available to all? Meet law---
- Receive in solicitations , review, or RFP, assemble selection committee,
- Do all legal requirements - bonds, insurance, etc.
- Make recommendation to Board of Government
- Issue Award
- Issue Contract (a whole other section!)
- Then, the fun begins, full overview and ensuring all requirements are met
- Final closure of contract
- And then if a commodity, surplus sale

We are all familiar with the saying from "womb to tomb" – and that is pretty accurate of what we do – full circle.

So this is a REALLY BREIF overview of what we do as professionals – and this is Procurement – we don't just buy "something". We are strategic partners with our using departments and our vendor/supplier community.

What do you think?

Donna Kukarola  
Procurement Director, Forsyth  
County Board of Commissioners  
Public Relations Chair, GA NIGP

## MAKING HISTORY

The first local Georgia Chapter of the National Institute of Governmental Purchasing (NIGP) was chartered February 3, 1984. The dues were \$10.00 and the annual year during this time was May 1, 1984 to April 30, 1985. During this time, the chapter met monthly at the Twin Towers, State Office Building. By the end of the first year, there were 105 members.



Without Historical records, we would not have these facts about our organization. We would not know that as of February 3, the chapter just celebrated our 27<sup>th</sup> year.

Please visit the chapter's website [www.ganigp.org](http://www.ganigp.org), under "Home" and "History" and read some of the interesting events and facts that have made our chapter what it is today, a successful and professional organization. **Sue Franklin, Historian**

### ***DID YOU ATTEND THE EXPO IN MARCH?***

If you did, was it all you thought it would be? Opportunity to attend great sessions? Meet new (& old) vendors/suppliers? Participate in the Reverse Trade Show?

If you did wonderful! And thank you! And if you didn't, why not? Contact any of the Board members for more information as to why it is beneficial to you and your organization.



## **Volunteer Services**


I want to give a great big shout out to Bonnie McNabb – she was a volunteer at the attendee registration booth (along with a whole lot of others) but she worked both days – each over 4 hours – helped with everything – and overall a great volunteer. THANK YOU!

So do you need re-certifications points for CPPB/CPPO? Volunteer at the Expo – right in Atlanta by the airport – how easy can that be? Plus you get to meet other GA Chapter members and network with them. So when the call goes out for 2012 Expo volunteers think about it- and just say yes!

Want more of a challenge – be on the Expo Board / committee – get your hands into the thick of it and make the Expo actually happen – organizing, arranging, helping any/everywhere, be exhausted & energized!!

*Congratulations*

*To all new CPPBs and CPPOs!*

 The Skinny on GANIGP Awards, Scholarships and Grants---Gayle Porster, CPPB

The exciting news is that we are receiving lots of grant applications. Remember, to apply you need to have attended two Chapter Business meetings within the past **twelve months** and have been an active member for the same period since 2010 and now in 2011. Grants are for up to \$300 per calendar year. Coming up right around the corner will be the time for the Awards applications. Don't let this sneak up on you! The application process takes a bit of time and you must be able to submit documentation to support what you have done, but the honor of receiving the award plus the full paid pass to the upcoming NIGP Forum will definitely be worth the effort. So take a look at last year's award criteria to get an idea of what you will need to submit--and start working on the application now.

\* \* \* \*

**WATCH FOR A NEW & IMPROVED WEBSITE!!**

**VISIT EVERYDAY TO SEE THE CHANGES OCCURRING AND KEEP UP-TO-DATE**

**MEETINGS – GRANTS – PROFESSIONAL DEVELOPMENT**

**[WWW.GANIGP.ORG](http://WWW.GANIGP.ORG)**

**Members are our strength! Be involved, have something to share, know someone who should be spotlighted? Wonderful – let the Public Relations Chair know (contact info on website)**



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Please share this with other public procurement professionals that are not GA Chapter members – let them know the advantages of being a member